



The Servant as Leader

Robert K. Greenleaf

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This is the essay that started it all. Powerful, poetic and practical. *The Servant as Leader* describes some of the characteristics and activities of servant-leaders, providing examples which show that individual efforts, inspired by vision and a servant ethic, can make a substantial difference in the quality of society. Greenleaf discusses the skills necessary to be a servant-leader; the importance of awareness, foresight and listening; and the contrasts between coercive, manipulative, and persuasive power. A must-read.

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