

# Work It Out, Rev. ed.: Using Personality Type to Improve Team Performance

Sandra Krebs Hirsh, Jane A.G. Kise

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Work it Out assists business leaders, managers, and consultants in simplifying the complex interactions between people at work. Using the Myers-Briggs Type Indicator®, Jane Kise and Sandra Krebs Hirsh demonstrate how type theory impacts leadership and management styles. Case studies and techniques to try make resolving personality conflicts and improving organization performance simple.



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